

Portland Dermatology/Mohs Surgeon Opportunity

Seeking a board certified dermatologist preferably with Mohs surgery training for a part or full time opportunity in private practice at a new highly visible medical building at 1945 Congress Street, Portland, Maine across from the Portland Jetport. Just over 3,000 sq ft of first floor space is available to be shared with or divided from Bangor Plastic and Hand Surgery which will be staffed with at least one NP, likely a second NP with dermatology training, and one to two days a week with Dr. David Branch and associate, Dr. Irina Domantovsky. The office suite has the preparations for an operating room with pre and postop adjoining rooms. This would present a unique opportunity for formal and marketable collaboration between dermatology and plastic surgery in the state of Maine. There is a significant unmet demand in Portland with long wait times for consultations and more so for Mohs. The 20,000 sq ft building is otherwise 90% occupied with other tenants that are all involved in some way with skin including the busiest medspa in Maine, a large vein surgery practice and an antiaging medicine practice - all of whom are hoping to refer to an in-house dermatologist.

There are three possible models to make this happen:

- 1) This can be a turn key practice set up with administrative and billing duties shared with Bangor Plastic and Hand Surgery.
- 2) Alternatively, an employment model with a minimum income guarantee with the ability to take 50% of gross revenue once it doubles the minimum salary. This can be transitioned into a multispecialty partnership model with profit sharing.
- 3) Rental option of 1,500 sq ft with shared waiting room with Bangor Plastic and Hand Surgery. The anticipated rental rate is \$25 sq ft.

The opening of this new location is anticipated in mid-May. Included is a building rendering and layout. According to Maine DOT existing data for the "Traffic Volume Counts" indicate there is an average daily count of 25,106 vehicle exposures at the intersection of Congress and International Parkway.

This would be a great opportunity for someone looking to either start a private practice with several advantages in a desirable market, or for someone wishing to extend their reach into Maine's largest market.